

***Press Release***  
**FOR IMMEDIATE RELEASE**

## **MONTAGU NEWHALL ASSOCIATES RAISES \$250M VENTURE CAPITAL FUND OF FUNDS**

*BALTIMORE, Maryland, January 9<sup>th</sup>, 2006* - Montagu Newhall Associates announced today the closing of its \$250 million venture capital fund of funds, Montagu Newhall Global Partners III L.P. ("Montagu Newhall III"). The new fund exceeded its target of \$200 million with strong interest from existing investors and the addition of select new institutional investors.

Montagu Newhall III is the largest fund in the six-year-old firm's history. The firm's first fund closed at \$52 million and the second closed at \$156 million. Montagu Newhall III will maintain a similar investment profile to both its predecessor funds, investing in top-tier venture capital partnerships across different sectors, including information technology, communications and healthcare/life sciences, and within and outside the U.S.

"We have been fortunate to attain meaningful access to many of the elite funds," says Ashton Newhall, Founding General Partner of Montagu Newhall Associates. "We limited this offering to \$250 million and as a result the fund was heavily oversubscribed. We are staying highly focused on investing meaningful amounts with the best managers in order to outperform our peers."

The firm's first fund is an upper-decile performing fund; the second has had liquidity and the Partners believe it will generate top quartile results relative to its peers.

"It is a changing market," said General Partner Jim Lim. "Elite firms are reducing fund sizes dramatically; tech funds are, in many cases, reduced by 50%. Getting a meaningful allocation to those funds is significant, especially as access is difficult in this environment. We have focused our attention on the highest quality investment opportunities and believe that our disciplined approach will continue to be rewarded with access to high quality funds and direct investment opportunities."

The two predecessor funds have made investments in a number of top-tier venture capital firms, including: Accel Partners; Delphi Ventures; Domain Associates; HealthCare Ventures; InterWest Partners; Lightspeed Venture Partners; New Enterprise Associates; North Bridge Venture Partners; Oak Partners; Polaris Venture Partners; Summit Partners; TA Associates; and Venrock Associates.

### **Co-investment Strategy**

Up to 25% of the capital in the fund is reserved for co-investment opportunities; to date over 12 co-investments have been made. The firm strongly believes that an effective co-investment model can mitigate the negative effects of the “j-curve” and deliver significant early liquidity to its investors.

### **Firm Growth**

In addition to having added Jim Lim to the Partnership in 2004, Kevin Campbell became a Partner in 2005. Kevin joined Montagu Newhall Associates in 2001. Both individuals have been an integral part of the firm’s success. The firm also hired Matt Buckley in 2005 as Vice President, Finance. Matt previously worked at a private equity firm with \$1.5 billion under management as its Finance Principal. The firm relocated its corporate headquarters in 2005 to accommodate this growth.

### **About Montagu Newhall Associates**

Founded in 2000 with offices in Owings Mills, Maryland, London, England and Redwood City, California, Montagu Newhall Associates is a venture capital fund of funds manager with over \$450 million in committed capital. Investors in the three funds are provided access to diversified portfolios of top-tier venture capital funds and a limited number of direct venture investments. The firm’s Industry Advisory Board includes Richard Kramlich, Charles Newhall III, and Ryan Drant (New Enterprise Associates), Bob Moore and James Blair (Domain Associates), James Swartz (Accel Partners) and Barry Eggers (Lightspeed Venture Partners). For further information, visit the Montagu Newhall website at [www.montagunewhall.com](http://www.montagunewhall.com).

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